## **SWISS BIOTECH SUCCESS STORY**

GLYCART

Schlieren

Glycart Biotechnology (now Roche Glycart) recognized for its role as pioneer in antibody engineering for cancer immunotherapy

The Schlieren-based company successfully engineered antibody glycosylation to increase immune-mediated cancer cell killing. A first drug based on this technology (obinutuzumab - Gazyva - Gazyvaro) was approved in 2013 to treat chronic lymphocytic leukemia and then afterwards to treat relapsed/refractory and first line follicular non-Hodgkins lymphoma. Clinical development of Gazyva was done in Roche after Glycart's acquisition in 2005

Since 2005, Roche Glycart has grown from 29 to over 180 employees, all based in Schlieren. The site, today known as Roche Innovation Center Zurich (part of Roche's Pharma Research & Early Development organization, pRED) has become a center of excellence for cancer immunotherapy and antibody engineering with numerous new drug candidates in clinical trials

# **SWISS BIOTECH**

### **SUCCESS CATEGORIES**

- **h** New technology



#### THE FOUNDING TEAM



Pablo Umaña Co-founder

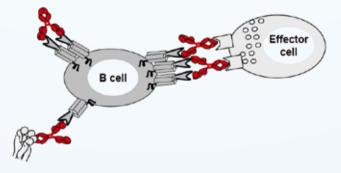


Joël Jean-Mairet Co-founder



#### **KNOWLEDGE**

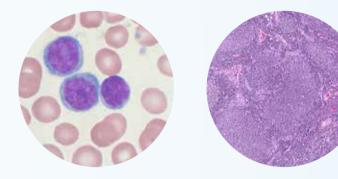
GlycoMAb works by genetically engineering the antibody-producing cells with a gene encoding an oligosaccharide-modifying enzyme The modified cells produce new molecular variants of the antibody, bearing bisected non-fucosylated oligosaccharides Standard production cell lines do not make these special oligosaccharides





#### **INDICATIONS**

Obinutuzumab is approved in the US and the EU for the treatment of chronic lymphocytic leukemia in combination with chemotherapy in treatment-naive patients, and as a second line treatment for follicular lymphoma. It is also being developed in a number of additional cancer indications



#### PIPELINE

GlycoMAb has the potential to address major challenges:

- Enabling life cycle management

**Completed achievement with lasting impact** 

Product approval and sustainable revenues Important IP, innovative deal-making, acquisition

- **†** Involvement of one or more Swiss citizens
- **Swiss-based company/institution**
- **Creation of jobs in Switzerland**
- **Swissness: Think global, made in Switzerland**



• Expanding the therapeutic window of a given antibody • Reducing product attrition and avoiding costly failures

• Generating economically more attractive products

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