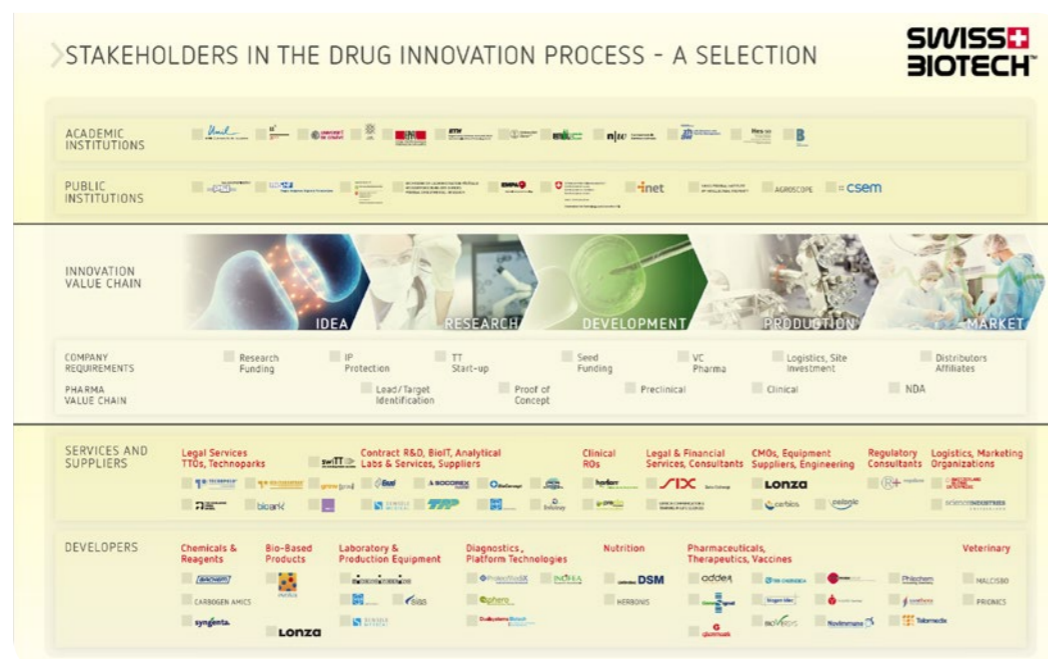


Innovation – A key success factor for Switzerland

Switzerland scores repeatedly high in innovation indexes. As a small country with little raw material base, it is clear that the economy can only be competitive with sustainable innovation. – Various stakeholders from academia to companies play an important role to realise innovation pipeline.



Get a copy of the Swiss Biotech Directory

CHF 35, or collect one at the Swiss Pavillion, booth 4307.

The Swiss Biotech Association (SBA) is the national industry association representing innovative enterprises in Swiss life sciences (and biotechnology). The SBA continues to champion the interests of the industry and works closely with partners. SME's are the backbone of the association, but large companies and multinationals are equally important. Beyond core biotechnology, the SBA includes industry members involved on the supply side from technology providers, suppliers of equipment and services to contract research, bioinformatics, consulting and finance companies.



Partner Profile: Switzerland Global Enterprise

Switzerland Global Enterprise (S-GE) informs, advises and guides SMEs from Switzerland and Liechtenstein in their international business ventures. It links companies, experts and private and public organizations around the world, thus facilitating efficient promotion of foreign trade. Apart from <http://www.s-ge.com/global/about/en/content/export-promotion> export promotion, S-GE is responsible for promoting Switzerland as a business location abroad as well as for <http://www.s-ge.com/global/about/en/content/import-promotion> promoting imports from selected developing and transition countries. In addition, S-GE runs 21 <http://www.s-ge.com/global/about/en/content/swiss-business-hubs> Swiss Business Hubs abroad, which provide guidance to Swiss exporters and promote Switzerland as a business location*. S-GE has selected life sciences as a focus industry and works in close collaboration with the Swiss Biotech Association.

* The SBH USA is located in New York



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SWISS BIOTECH



In cooperation with the CTI

KTT-Support
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Schweizerische Eidgenossenschaft
 Confédération suisse
 Confederazione Svizzera
 Confederaziun svizra

Swiss Confederation

Commission for Technology and Innovation CTI

One Nation, One Biotech Cluster

No 6, May 2014

Editorial

Jean François Lichtenstern



It is with great pleasure that I welcome the Swiss Biotech Association (SBA) and all participants at the Swiss Pavillion at this year's BIO Show in San Diego, a region which features one of the largest biotechnology clusters in the US next to the Bay area. Swiss biotech companies and academic research institutions including many exhibiting at BIO, have traditionally maintained close cooperative relations with their counterparts in California and this Show and Conference provides another excellent opportunity to further strengthen those relations. Switzerland Global Enterprise (S-GE) is collaborating with the Swiss Business Hub (SBH) in organizing networking events during the Show which are designed to highlight the strengths of the Swiss biotech sector to US companies interested in exploring opportunities in Europe and conversely, to facilitate match making for Swiss exhibitors with local counterparts in the areas of R&D and commercial applications. It is an honor and a pleasure for me to support this endeavor.

I wish each and every one an enjoyable stay in the beautiful City of San Diego and a successful show.

Contents

- Swiss Biotech™@ BIO San Diego
- Swiss Biotech Report 2014
- Participating Companies and Institutions
- Drug Innovation Value Chain - Example
- Partner Profile

Program of Swiss Biotech @ BIO San Diego

Sunday, June 22

Join Jean-François Lichtenstern, Consul General of Switzerland in Los Angeles, SwissBio and a special California VIP Host Committee for a casual pre-BIO reception from 5 p.m to 8 p.m in San Diego's historic Little Italy.

RSVP required, attendance limited to registered guests. Please contact Jean-Marc Tissot at tissot@swissbiotech.org by June 18 or visit <http://tinyurl.com/m6r4low> to register.

Monday, June 23

BIO Welcome Reception on USS Midway (only for full registered conference attendees)

Tuesday, June 24

SWISS Pavilion, booth No. 4307
 9:30 am – 5:30 pm BIO Exhibition Open and Exhibitor Booth Partnering
International Marketing Briefing: Room 2484
 10:00 am - 10:45 am Innovation System Contributors Switzerland.
 Panel with: Dr. Florian Wurm - ExcellGene
 Massimo Nobile - BioArk
 Dr. Raimund Sterz - SwissRay
 Nic Alexakis - Swiss Biotech
 Moderated by:
 5:00 pm – 6:30 pm Exhibitor Hospitality Receptions
 Win a Swiss chocolate case!

Wednesday, June 25

SWISS Pavilion, booth No. 4307
 9:30 am – 5:30 pm Bio Exhibition Open and Exhibitor Booth Partnering
 4:00 pm Chocolate case drawing during Power Hours

Thursday, June 26

SWISS Pavilion, booth No. 4307
 9:30 am – 5:30 pm Bio Exhibition Open and Exhibitor Booth Partnering



Get a Copy now: Swiss Biotech Report 2014

The expectation is that biotechnology will continue to play a key role in the sustainable development of Switzerland. Boosting innovation in this industry will be vital to economic growth, to our environmental endeavours, to commercialization of new technologies and to public health.

By further strengthening academic output, enablers and competitive clusters, we can create a strong 'bioeconomy' moving forward. The current report highlights major initiatives and key players in the value proposition, and looks at the contribution they make to its success.

Download a copy at: www.swissbiotechreport.ch

NTN partners:



Project partner:



BIO 2014 San Diego, June 23-26, 2014 SWISS Pavilion - Booth No. 4307

	Company	Company description	Name	Phone	E-Mail	Website
	AC Immune SA	AC Immune develops innovative therapeutics with best-in-class potential against Alzheimer's Disease and related diseases	Prof. Andrea Pfeifer	Phone +41 21 693 9121	info@acimmune.com	www.acimmune.com
	Actelion Pharmaceuticals Ltd.	Actelion Ltd. is a leading biopharmaceutical company focused on the discovery, development and commercialization of innovative drugs for diseases with significant unmet medical needs.	Mr. Nicholas Franco	Phone +41 61 565 6565	licensing@actelion.com	www.actelion.com
	BioAlps Life Science Cluster	BioAlps, the Life Sciences cluster from Western Switzerland, promotes the excellence and performance in MedTech and BioTech globally.	Mr. Claude Jorris	Phone +41 22 304 4071	claudio.jorris@bioalps.org	www.bioalps.org
	BioArk SA	BioArk is a site supporting start-ups/companies in biotechnology and diagnostics. Under public/private partnerships, you can find on site possibilities for producing recombinant protein, diagnostic kits and a future septic fill and finish platform	Mr. Massimo Nobile	Phone +41 27 606 8860	massimo.nobile@bioark.ch	www.bioark.ch
	Cerbios Pharma SA	Cerbios is a privately held company specialized in development and manufacturing of chemical and biological APIs. Services are offered in the area of HPAs and Biopharmaceuticals	Ms. Mara Camillo	Phone +41 79 618 0988	mara.camillo@cerbios.ch	www.cerbios.ch
	ExcellGene SA	ExcellGene is a Swiss expert transforming DNA to proteins through cutting-edge technologies & analytics to produce high quality & high yielding biopharmaceuticals.	Mr. Arul Ramadurai	Phone +41 79 572 2993	arul.ramadurai@excellgene.com	www.excellgene.com
	Greater Zurich Area	GZA AG is a regional public-private partnership promoting and marketing the Greater Zurich Area business region abroad.	Ms. Jillian Ochs	Phone +1 925 360 8293	jillian.ochs@gza.ch	www.gza.ch
	Life Science Zurich Business Network	The LSZ Business Network has been established as a platform with a single point of contact to promote cooperation between the Life Science stakeholders in academia, industry and the public sector in the Greater Zurich area as well as with other Life Science Centers in Switzerland and across the world.	Dr. Isabel Klusman	Phone +41 44 635 3501	info@lifescience.uzh.ch	www.lifescience-businessnetwork.ch
	Micro-Sphere SA	Micro-Sphere SA (MS) is a company dedicated to the contract development and production of pharmaceutical formulations.	Mr. Michele Müller, Ph.D.	Phone +41 79 491 9519	mmul@micro-sphere.com	www.micro-sphere.com
	Molecular Partners AG	Molecular Partners create medicines using a novel class of biologicals (DARPin) for diseases with unmet medical needs.	Dr. Patrick Amstutz	Phone +41 44 755 7703	patrick.amstutz@molecularpartners.com	www.molecularpartners.com
	NTN Swiss Biotech TM	The NTN Swiss BiotechTM unites R&D and KTT- related activities of the Swiss Biotech Association and biotechnet Switzerland. It covers all relevant competences across the entire value generation chain; from innovation through to product development and commercialization. The twin pillars of translational R&D and knowledge management are organized in six operational fields. The NTN is co-funded by the CTI agency of Switzerland.	Mr. Domenico P. Alexakis	Phone +41 44 455 5678	info@swissbiotech.org	www.swissbiotech.org/ntn_swiss_biotech
	Numab AG	Numab focuses on the discovery and development of innovative antibody fragment-based therapeutics.	Mr. Oliver Middendorp	Phone +41 44 533 0471	info@numab.com	www.numab.com
	PERELiS	PERELiS is pan-european real estate fund dedicated to Life Sciences properties. It targets long term investment in world class infrastructure for universities, research centers and biotech/medtech companies. The fund strategy will be deployed on existing buildings as well as project development. Based on its in-house knowledge and track-record, PERELiS acts as a strategic partner for corporate tenants, academic users and bio-clusters promoters.	Mr. Pierre Jacquot	Phone +41 79 406 3308	jacquot@oroxcapital.com	www.perelis.eu
	PRECLIN Biosystems AG	Comprehensive in vivo preclinical testing platform for the identification and validation of lead candidate therapeutics.	Ms. Bettina Ernst	Phone + 41 44 586 0776	ernst@preclinbiosystems.com	www.preclinbiosystems.com
	regulanet™	regulanet@ is a network of regulatory affairs consultancies with members in over 90 countries throughout the world. Founded in 2001 and led by Dr Regenold GmbH, regulanet@ offers services to a wide variety of national and international healthcare and pharmaceutical clients.	Dr. Tobias Ostler	Phone +41 44 786 1428	info@regulanet.com	www.regulanet.com
	SpacePharma	SpacePharma is focused on becoming a world leader in advanced research and manufacturing solutions in space's microgravity for the life-sciences industry.	Mr. Martin Aebi	Phone +41 61 693 1000	martin.aebi@space4p.com	www.space4p.com
	Swiss Biotech Association	The Swiss Biotech Association represents the interests of the biotech sector, supports the entrepreneurship of biotech companies, and generates value for members and the industry.	Mr. Domenico P. Alexakis	Phone +41 44 455 5678	info@swissbiotech.org	www.swissbiotech.org
	TRB Chemedica International SA	TRB Chemedica International SA is active in the rheumatology, ophthalmology and neurology fields. Top innovative, safe and Swiss-made medical devices and drugs are produced to meet with the most stringent regulatory and medical needs.	Mr. Marco Betancourt	Phone +41 79 671 7854	marco.betancourt@trbchemedica.com	www.trbchemedica.com
	Venture Valuation AG	We specialize in independent valuation of life sciences companies and run the global Biotechgate database (www.biotechgate.com).	Dr. Patrik Frei	Phone +41 43 321 8660	p.frei@venturevaluation.com	www.venturevaluation.com