



## Get a copy of the Swiss Biotech Directory

CHF 35, or pick one up at this stand.

The Swiss Biotech Association (SBA) is the national industry association representing innovative enterprises in Swiss life sciences (and biotechnology). The SBA continues to champion the interests of the industry and works closely with partners. SME's are the backbone of the association, but large companies and multinationals are equally important. Beyond core biotechnology, the SBA includes industry members involved on the supply side from technology providers, suppliers of equipment and services to contract research, bioinformatics, consulting and finance companies.

## Partner Profile: Switzerland Global Enterprise

Switzerland Global Enterprise (SGE) is the organisation that brings together under one roof, export support, inward investment support and the SME service center. The organisation supports with specialists business development abroad. SGE informs, advises and guides SMEs from Switzerland and Liechtenstein in their international business ventures. It links companies, experts and public private organisations around the world, thus facilitating efficient promotion of foreign trade.

Swiss Biotech has been selected as a focus industry for 2014.

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## Some Cantons support the international business development for SME's. Below table shows current possibilities of Cantons.

Notice; please verify with your local representatives for changes and application processes.

Cantonal support for participation at trade fairs. <sup>1,2</sup>		
Do you need financial support to participate at the Swiss/Group Pavilions? Please contact the appropriate department/organization listed below.		
Canton	Department/Organization	Support
BE	Economic promotion Canton Berne <a href="http://www.wfb.ch">www.wfb.ch</a>	Will provide support up to a maximum of 50% of the costs, up to limit of 10'000 CHF per exhibitor. A company may be supported a maximum of two times per year.
GE	Canton Geneva	The canton Geneva does not provide support, but support is available through its partners Alp Ict, BioAlps and Micronarc.
GL	Canton Glarus	The canton Glarus basically provides no support. Occasionally they may contribute support for a company, if the canton Glarus itself can benefit from the exhibit.
GR	Department for Economy and Tourism Grisons AWT <a href="http://www.awt.gr.ch">www.awt.gr.ch</a>	Will provide support, but only if the requirements of all legal ordinances are fulfilled.
TI	Canton Tessin <a href="http://www.ti.ch/riere">www.ti.ch/riere</a>	Will support national and international trade fairs up to a maximum of 50% of the costs. Applications may be submitted more than once a year, however each company is limited to 20'000 CHF per year.
VD	Canton Vaud <a href="http://www.vd.ch">www.vd.ch</a>	Will provide support up to a maximum of 50% of the costs, up to limit of 5'000 CHF per exhibitor. For events in Switzerland they will support the first two participations at the same event. For events that occur abroad they will support the first five participations at the same event.
VS	Centre de Compétence Financières SA <a href="http://www.ccf-valais.ch">www.ccf-valais.ch</a>	Will provide support up to a maximum of 50% of the costs, up to limit of 20'000 CHF per exhibitor. Restrictions apply.
JU	République et Canton du Jura, Bureau du développement économique <a href="http://eco.jura.ch">eco.jura.ch</a>	Will provide support up to a maximum of 50% of the costs, up to limit of 10'000 CHF per exhibitor. Each company is limited to 20'000 CHF per year.
BE/FR GE/JU NE/VD VS	BioAlps <a href="http://www.bioalps.org">www.bioalps.org</a>	BioAlps support medtech companies for travelling and accommodation at foreign fairs up to 50% and up to 1'000 CHF. Restrictions apply.

No responsibility is assumed for the correctness of all information provided. Numbers of exhibitors, visitors, and exhibition area based on previous year data.  
\* Non-comprehensive list; please inform us of additional support opportunities!



# SWISS BIOTECH™

# NTN News Bulletin

One Nation, One Biotech Cluster

No 5, February 2014

### Editorial

Domenico Alexakis



Dear Readers,  
The 1st bulletin of 2014 covers the presence of SwissBiotech™ internationally and the participating companies and institutions under the successful 1Nation 1Cluster brand. It is of utmost importance to support business development abroad and also to show the offerings of Switzerland as a business location. Together with our partners, we will present assets of Biotechnology made in Switzerland. Join us and join in.

## Conferences 2014

Swiss Biotech™ is again on the road in 2014. Below events are projects that have been successfully covered by SBA in the past. Successful means – SBA members got substantial discounts for these events and joined the Swiss stand with logo and literature display and profited from exceptionally low costs.

<b>BIO-Europe Spring®</b>	Torino, March 10 - 12
<b>Biotrinity,</b>	London, May 12 - 14
<b>BioPharm America™</b>	Boston, Sept 22 - 24
<b>Nordic Life Science Days</b>	Stockholm, Sept. 7-9
<b>BIO-Europe®</b>	Frankfurt, Nov 3 - 5

## Get a Copy now: Swiss Biotech Report 2014

The expectation is that biotechnology will continue to play a key role in the sustainable development of Switzerland. Boosting innovation in this industry will be vital to economic growth, to our environmental endeavours, to commercialization of new technologies and to public health.

By further strengthening academic output, enablers and competitive clusters, we can create a strong 'bioeconomy' moving forward. The current report highlights major initiatives and key players in the value proposition, and looks at the contribution they make to its success.

Download a copy at: [www.swissbiotechreport.ch](http://www.swissbiotechreport.ch)



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## Swiss Biotech Sector 2013

According to definitions of the Organisation for Economic Cooperation and Development (OECD) – which are the basis of the report – there were 197 Swiss companies which used biotechnological methods in at least some of their business units in 2012. The reports shows how the sector was developed and what can be expected in the future. The work was supported by the State Secretariat for Education, Research and Innovation (SERI) of the Swiss Federal Department of Economic Affairs, Education and Research and constitutes a voluntary contribution to the Organization for Economic Cooperation and Development (OECD) and has been executed by Biocom, Berlin. Download a copy at: [www.swissbiotech.org/oecd](http://www.swissbiotech.org/oecd)

NTN partners:



Project partner:



In cooperation with the CTI

KTT-Support  
National thematic networks

Schweizerische Eidgenossenschaft  
Confédération suisse  
Confederazione Svizzera  
Confederaziun svizra

Swiss Confederation

Commission for Technology and Innovation CTI

## Participating Companies and Institutions 2014



Augurix SA  
Route de L'île-aux-Bois 1a  
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Using Swiss medical expertise Augurix was founded in 2007, with a mission to provide primary care doctors with an easy-to-use, affordable tool, to lower the hurdle of diagnostics. Augurix is a family owned business, based in Valais, Switzerland.



HES-SO Valais-Wallis  
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CH-1950 Sitten 2  
Tel:+41 27 606 86  
www.hevs.ch

University of Applied Science (UoA) in the Canton Valais. The UoA is offering future oriented studies and special curriculums in Life Sciences. The UoA is well connected with important stakeholders in Switzerland



Preclin Biosystems AG Biopole  
Route de la Corniche 4  
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Preclin Biosystems AG offers a comprehensive in vivo pre-clinical testing platform for the identification and validation of lead candidate therapeutics.



BioArk SA  
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BioArk is a technology site specialising in life sciences. It supports start-ups and existing companies working in the fields of biotechnology and regenerative medicine.



Inflamalps  
Route de l'île-au-Bois 1A  
CH-1870 Monthey  
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www.inflamalps.com

Inflamalps is a start-up company which provides patients novel cost-effective molecules to treat chronic inflammatory conditions with high efficacy and low side effects. Technologies include; recepto biology, compound libraries, indications and biological assays & molecules



Dr. Regenold GmbH  
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regulane® is a network of regulatory affairs consultancies with members in over 90 countries throughout the world. Founded in 2001 and led by Dr Regenold GmbH, regulane® offers services to a wide variety of national and international healthcare and pharmaceutical clients.



Biotechnet Switzerland  
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The biotechnet is a partnership of the Swiss Universities of Applied Sciences and Empa active in the field of biotechnology. It was formed in 1998 as a national network of competence in research. Through participation in and competent execution of high-caliber R&D projects, the biotechnet rapidly gained recognition as specialized partner to complement R&D projects with state-of-the art as well as innovative technologies.



Lonza  
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As a worldwide leader supplying the pharmaceutical and biotechnology industries with biopharmaceuticals, Lonza furnishes different markets with state-of-the-art products, services, and research. Our customers range from professionals within the pharmaceutical, biotechnology, academic, and government research industries to manufacturers of consumer and health products, distributors, formulators, and service companies.



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The Swiss Biotech Association represents the interests of the biotech sector, supports the entrepreneurship of biotech companies, and generates value for members and the industry.



Heike Bühmann Erliweg 5  
CH-4133 Pratteln  
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www.blsc.ch

bühmann life science communication - provide „hands-on“ experience - with pharmaceutical background - in the field of corporate communication, event management, business development, management of international projects and human resources.



Loroch  
La Mottaz-Vy  
CH-1186 Esertines-sur Rolle  
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www.loroch.ch

Loroch Communication & Training in Life Sciences (Loroch CTLS) specializes in transdisciplinary scientific and health-care communication and training. Our objective is to help professionals in any domain and the general public to become truly literate in life sciences, in particular in biology and biotechnology.



Switzerland Global Enterprise  
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We work all over the world to support entrepreneurs and promote Switzerland as a business location. Our role as a center of excellence for internationalization is to foster exports, imports and investments, to help clients develop new potential for their international businesses and to strengthen Switzerland as an economic hub. We are a strong and trusted partner for our clients, the cantons and the Swiss government, with a global network of experienced advisers and experts.



B'SYS GmbH  
Benkenstrasse 254  
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www.bsyst.ch

As a contract research organization (CRO) B'SYS provides assistance to pharmaceutical settings in Ion Channel Discovery. The company focuses on the fast screening of new substances on ion channel drug targets. B'SYS' technological innovation serves electrophysiological tools for HTS Drug Discovery needs in lead identification and candidate selection.



NBE-Therapeutics LLC  
Hochbergerstrasse 60C - Technologie Park Basel  
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Tel: +41 61 633 22 30  
www.NBE-Therapeutics.com

NBE-Therapeutics puts focus on the development and commercialization of innovative technologies and product opportunities for New Biological Entities (NBEs), with a focus on developing fully human therapeutic antibodies and site-specifically conjugated, "next-generation" antibody drug conjugates (ADCs) with the vision to create advanced and powerful therapies for human cancer diseases.



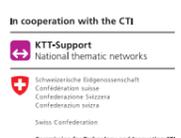
SimplicityBio  
Route de l'île-au-Bois 1A  
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www.simplicitybio.com

SimplicityBio is a bioinformatics startup based in Switzerland. The company provides customized in-silico solutions, using multiple biomarkers simultaneously. The biomarkers are discovered, selected and prioritized by the proprietary software platform



ExcellGene SA  
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www.excellgene.com

ExcellGene's service offer covers the value chain from DNA vector to purified protein made by CHO or any other animal cells in bioreactors, ranging from milliliters to the multi-hundred liter scale of operation. We respect stringent regulatory concerns (FDA, EMA) and provide processes and products to our clients.



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www.swissbiotech.org/ntn\_swiss\_biotech

The NTN Swiss Biotech™ unites R&D and KTT- related activities of the Swiss Biotech Association and biotechnet Switzerland. It covers all relevant competences across the entire value generation chain; from innovation through to product development and commercialization. The twin pillars of translational R&D and knowledge management are organized in six operational fields. The NTN is co-funded by the CTI agency of Switzerland



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The company is active in research, development, production, marketing and distribution of pharmaceutical and veterinary products and provision of related services, It works in cooperation with cantonal, Swiss and internationally recognized universities.



Fondation The Ark  
Bâtiment de Courten Place St-Théodule  
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The Ark Foundation provides practical assistance to help enterprises increase their competitiveness. Its aim is to build a dynamic and diverse economy within the canton of Valais.



PhytoArk  
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PhytoArk is a technology site specialising in the commercial development and pilot production of natural ingredients, particularly alpine plants. These natural ingredients are used in high-added-value products such as cosmetics, health foods and plant-based pharmaceuticals.



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The Swiss Technology Transfer Association (swiTT) is the association of technology transfer professionals who are active in the transfer of technology from institutes of public research and education, university hospitals, and other not-for-profit research organizations to the private sector. Founded in October 2003 it includes a large number of members and support institutions.